

What Makes a Successful INFRA Application?

CAGTC Members Share Their Experiences

CAGTC members that received awards under the FASTLANE/INFRA grant program were invited to respond to a CAGTC-produced survey in October 2018. Survey responses were submitted anonymously.

180-440
hours
spent preparing a
successful application

35-60%
of total hours were
spent developing the
BCA

1/2
of respondents hired a
consultant; those who
did said they received a
return on their investment

The INFRA award typically covered
20-30%
of total project costs

Non-Federal project funds
came from:

- Private companies (i.e., railroads)
- Metropolitan Planning Organizations (MPOs)
- State Departments of Transportation (DOTs)
- Other local funds

Project application teams
were made up of MPOs, city & state
DOTs, chambers of commerce, and
private entities

Successful projects had
12-40
letters of support

All respondents had support
from their
congressional
delegations

3/4
of respondents had
support from
bordering states

Advice for future applicants?

- Reference the FHWA BCA guidance
- Start the application process early using a collaborative, multi-disciplinary grant team
- Engage a broad group of local stakeholders to encourage buy-in and support
- Consultants are valuable but project sponsors should be prepared to take the lead