What Makes a Successful INFRA Application?

CAGTC Members Share Their Experiences

CAGTC members that received awards under the FASTLANE/INFRA grant program were invited to respond to a CAGTC-produced survey in October 2018. Survey responses were submitted anonymously.

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<th>180-440 hours</th>
<th>35-60% of total hours</th>
<th>1/2 of respondents hired a consultant; those who did said they received a return on their investment</th>
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<td>spent preparing a successful application</td>
<td>spent developing the BCA</td>
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The INFRA award typically covered 20-30% of total project costs.

Non-Federal project funds came from:
- Private companies (i.e., railroads)
- Metropolitan Planning Organizations (MPOs)
- State Departments of Transportation (DOTs)
- Other local funds

Project application teams were made up of MPOs, city & state DOTs, chambers of commerce, and private entities.

Successful projects had 12-40 letters of support.

All respondents had support from their congressional delegations.

3/4 of respondents had support from bordering states.

Advice for future applicants?
- Reference the FHWA BCA guidance
- Start the application process early using a collaborative, multi-disciplinary grant team
- Engage a broad group of local stakeholders to encourage buy-in and support
- Consultants are valuable but project sponsors should be prepared to take the lead